

# Debunking Investing Myths

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# About this deck:

This deck explores common investing misconceptions, backed by data and actionable insights to help inform better financial decisions. Looking for a PowerPoint version of this deck? [Download it here](#).

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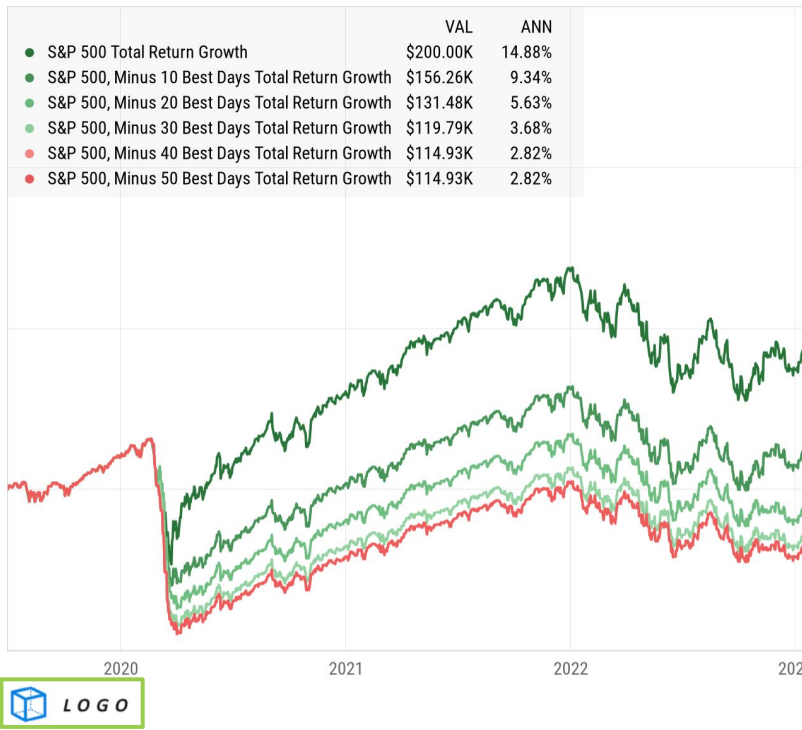
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*Released August 2025*

## The Effect of Missing the Best Market Days



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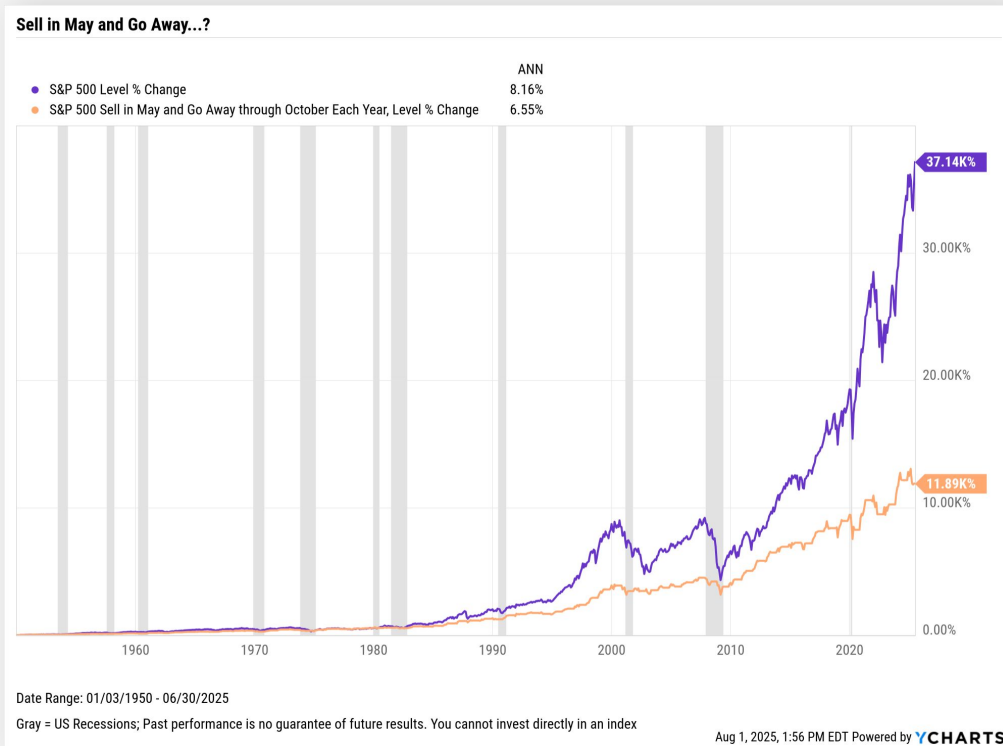


## “Sell in May and Go Away”

This seasonal adage claims markets underperform during summer months, but historical data consistently disproves this notion.

Sell in May and Go Away? Average S&P 500 Returns Since 1950 through Jun 2025	
January	1.05%
February	-0.08%
March	1.01%
April	1.46%
May	0.46%
June	0.25%
July	1.13%
August	0.09%
September	-0.59%
October	0.75%
November	1.91%
December	1.44%

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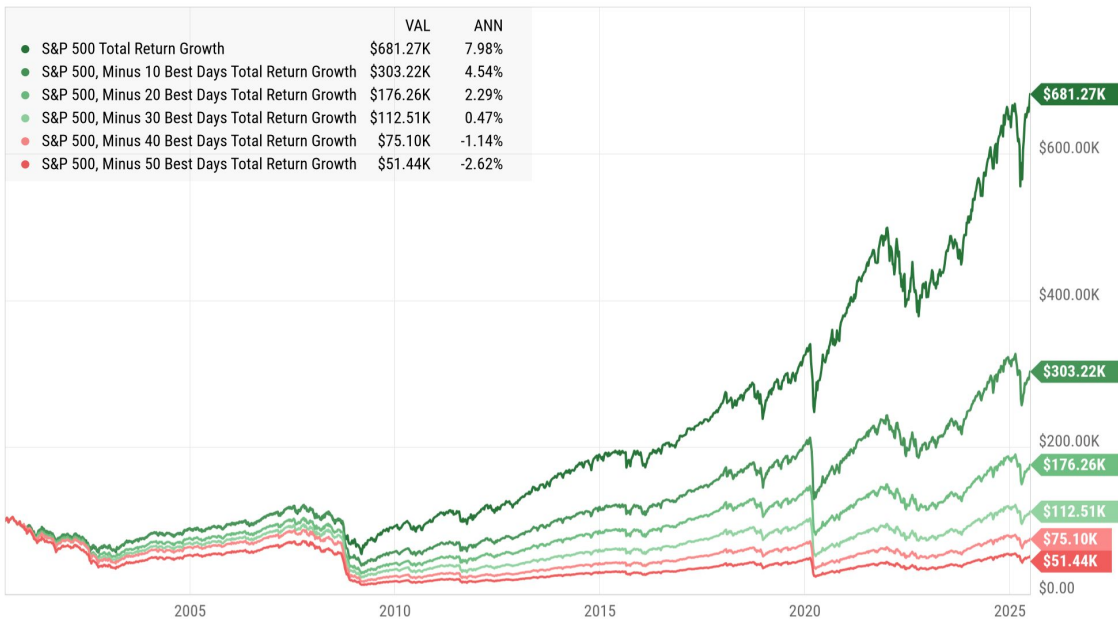




# “Market Timing is Key to High Returns”

Many believe timing is key, but missing just a few top-performing days significantly impacts long-term returns.

The Effect of Missing the Best Market Days Over the Last 25 Years



Date Range: 06/30/2000 - 06/30/2025

Initial Investment: \$100,000. Past performance is no guarantee of future results. You cannot invest directly in an index

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Annualized returns over the last 25 years, when missing the best...

- 0 days: 7.98%
- 10 days: 4.54%
- 20 days: 2.29%
- 30 days: 0.47%
- 40 days: -1.14%
- 50 days: -2.62%

Missing just the 10 best market days over 25 years cuts returns nearly in half.

Staying fully invested ensures you maximize long-term growth potential.

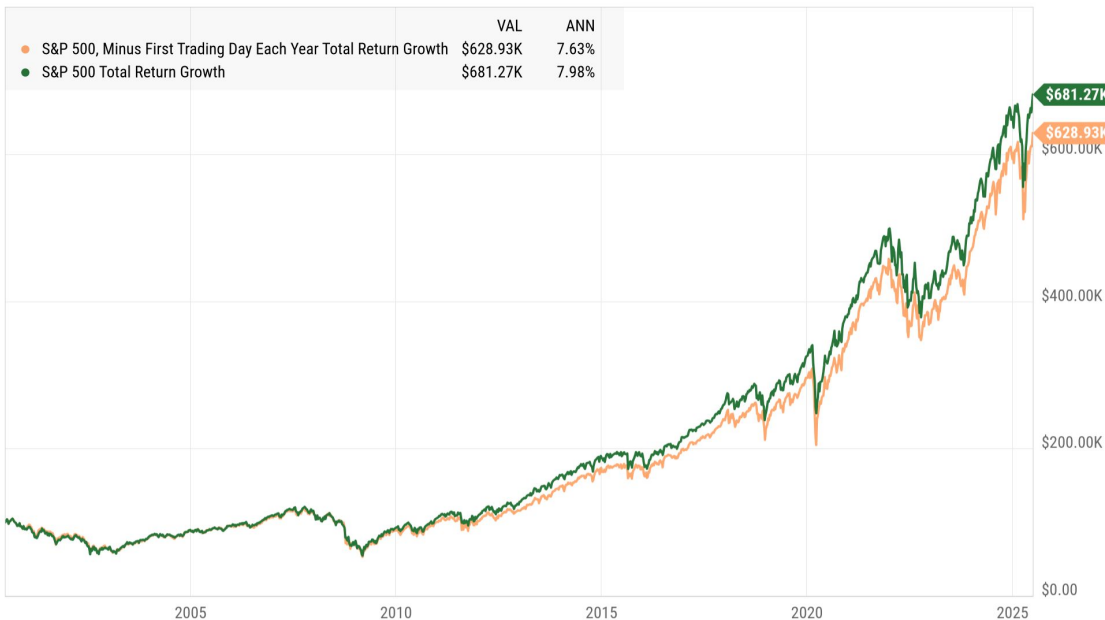
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## “Market Timing is Key to High Returns” (cont.)

Missing even a single day each year can significantly impact portfolio performance over time.

The Effect of Missing One Market Day Each Year for the Last 25 Years



Date Range: 06/30/2000 - 06/30/2025

Initial Investment: \$100,000. Past performance is no guarantee of future results. You cannot invest directly in an index

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Even brief periods of being out of the market can significantly impact long-term portfolio returns.

Staying consistently invested is critical to maximizing growth and avoiding the compounding effects of missed opportunities.

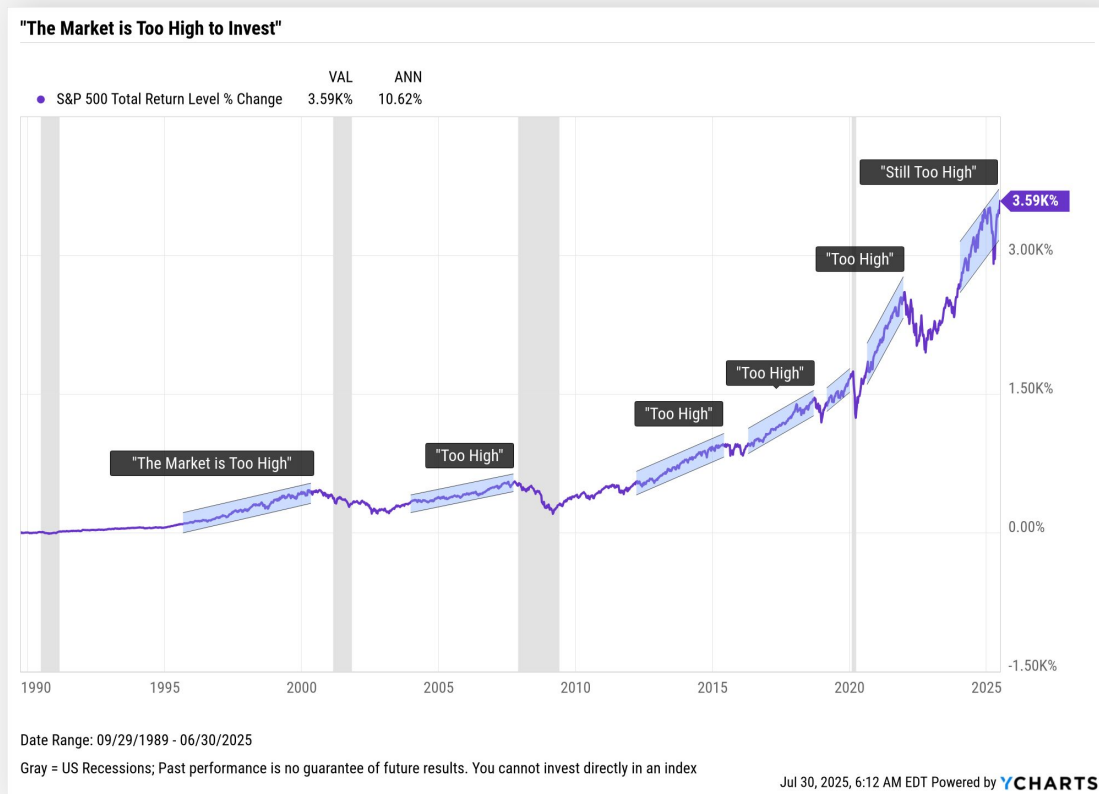
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# “Now is the Wrong Time to Invest”

Timing the market risks missed gains. Data proves staying invested beats emotional decisions.



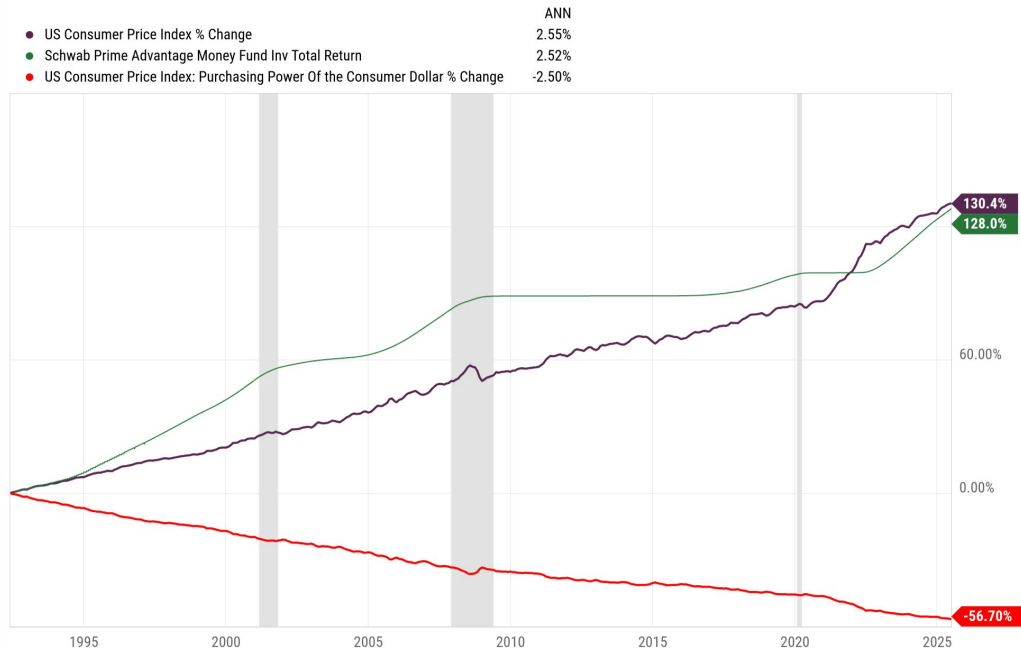
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# “Holding Cash is Better Than Investing”

Holding cash feels safe, but inflation erodes its purchasing power.

Money Market Fund vs. Cash Purchasing Power



Date Range: 05/31/1992 - 06/30/2025

Gray = US Recessions; Past performance is no guarantee of future results. You cannot invest directly in an index

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Investing cash in a money market fund can help mitigate the effects of inflation, but it doesn't generate significant growth.

Over time, uninvested cash loses value due to diminished purchasing power.

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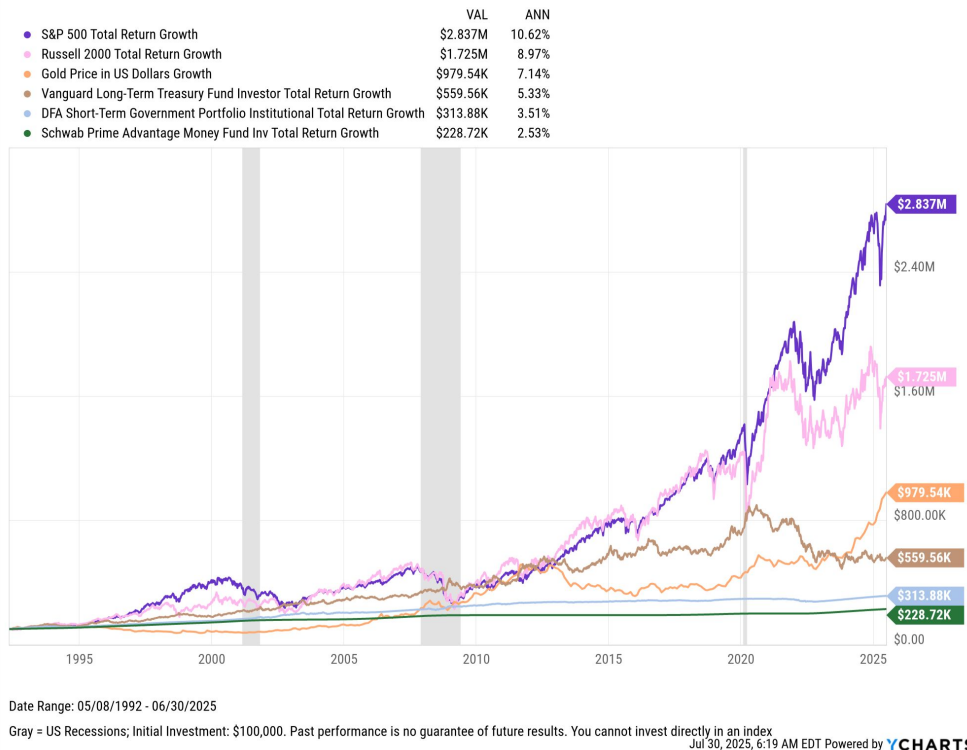




# “Holding Cash is Better Than Investing” (cont.)

Over time, investing typically outperforms cash savings, especially after inflation.

The Long-Term Power of Markets



Investing in growth assets far outpaces cash savings in the long term.

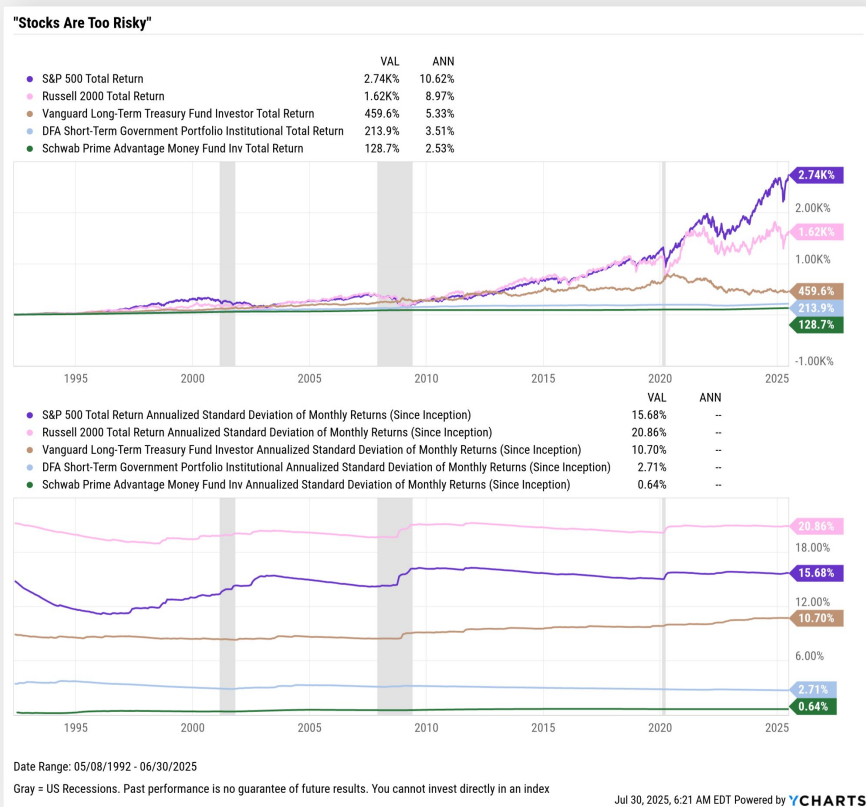
Growth of an initial \$100K investment in 1992 through Q2 2025:

- S&P 500: \$2.837M
- Russell 2000: \$1.725M
- Gold: \$979,540
- Long-term Bonds: \$559,560
- Short-term Bonds: \$313,880
- Money Market: \$228,720



# "Stocks Are Too Risky"

Volatility is often misunderstood as excessive risk. Over time, volatility may lead to growth potential.

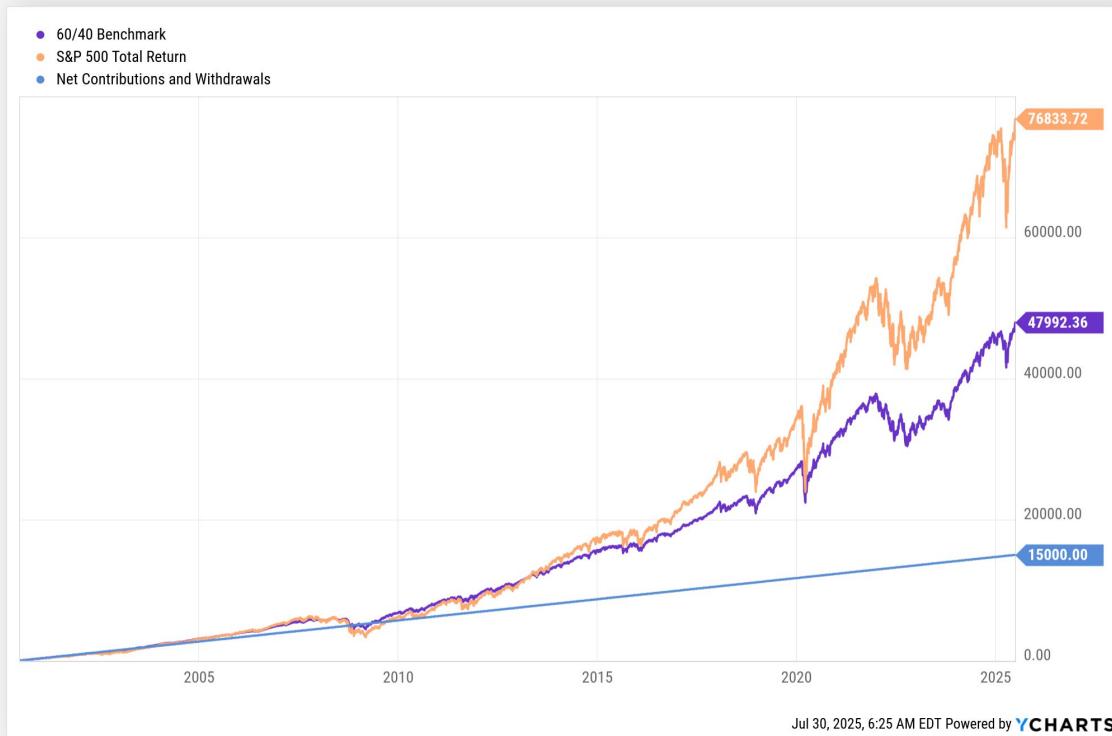


Equities carry higher levels of risk/reward than bonds or cash. While standard deviation of the S&P 500 is about 50% higher than long-term treasuries, annualized return of the U.S. stock index is almost double that of the long-term fixed income fund.



# “Investing is Only for the Rich”

The power of compounding can grow small, regular investments over time, making investing accessible to a wide range of income levels.



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By investing just \$50 a month for the last 25 years, you would contribute a total of \$15,000.

The power of long-term investing can grow that \$15,000 into \$48,000 with a 60/40 portfolio.

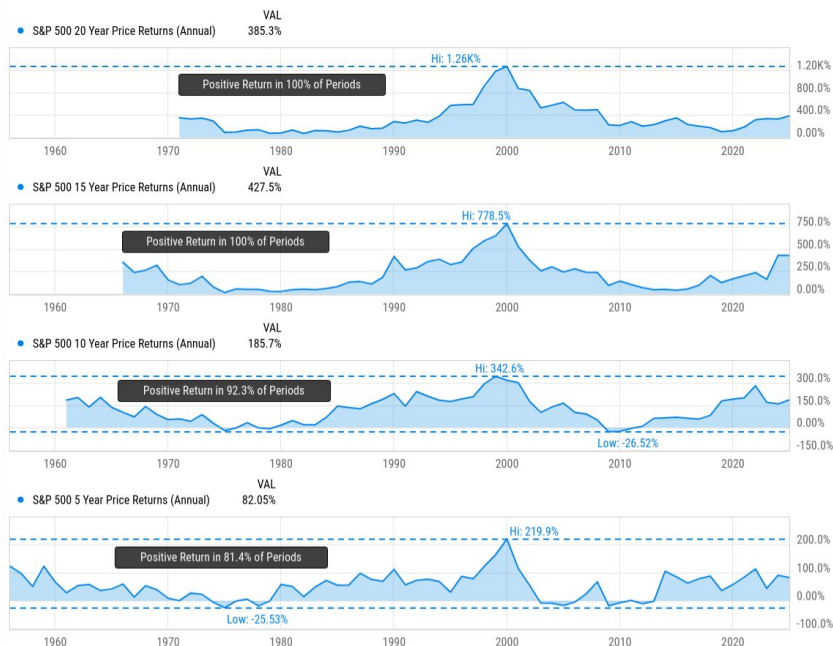
If the same \$50 monthly contributions were invested in an all-S&P 500 portfolio, your total would grow to more than \$76,000 — over 5x your original investment.



# “Investing is Like Gambling”

Unlike gambling, which relies on chance, investing is about compounding growth and has historically rewarded long-term commitment with positive returns.

Probability of Positive Market Returns over 5, 10, 15, and 20 Year Periods



Date Range: 12/31/1955 - 12/31/2024

Past performance is no guarantee of future results. You cannot invest directly in an index

Jan 7, 2025, 1:28 PM EST Powered by YCHARTS

## Probability of Winning Casino Games:



Craps: ~50%



Blackjack: ~49%



Roulette: ~47% to 49%



Baccarat: ~44% to 46%

Source: Action Network

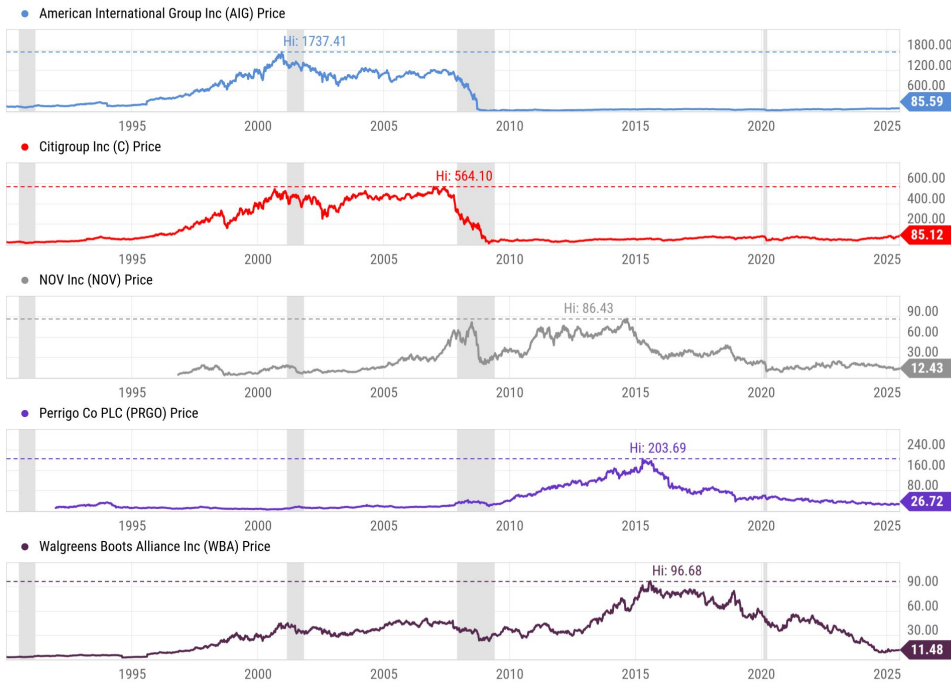
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# “Fallen Stocks Will Always Bounce Back”

Contrary to the belief that they must rebound at some point, some stocks might never recover.

## “Fallen Stocks Will Always Bounce Back”



Date Range: 01/02/1990 - 06/30/2025

Gray = US Recessions. Past performance is no guarantee of future results

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**AIG** -95.1% below all-time high

**C** -84.9% below all-time high

**NOV** -85.6% below all-time high

**PRGO** -86.9% below all-time high

**WBA** -88.1% below all-time high



## “The More You Own, The Better Diversified You Are”

Rather than just increasing holdings, true diversification reduces concentration risk without increasing overlap.

Sector ETFs Portfolio Holdings		
1-25 of 531 Securities		
Symbol	Name	▼ % Weight
AMZN	Amazon.com Inc	2.14%
XOM	Exxon Mobil Corp	2.13%
META	Meta Platforms Inc	1.63%
LIN	Linde PLC	1.51%
TSLA	Tesla Inc	1.50%
CVX	Chevron Corp	1.39%
NVDA	NVIDIA Corp	1.36%
MSFT	Microsoft Corp	1.31%
LLY	Eli Lilly and Co	1.11%
AAPL	Apple Inc	1.08%

Sector ETFs Model Portfolio: 9.09% allocation  
to each of the 11 SPDR® Select Sector ETFs  
**531 total holdings; 15.16% in Top 10 Holdings**

Broad Index Portfolio Holdings		
1-25 of 2935 Securities		
Symbol	Name	▼ % Weight
NVDA	NVIDIA Corp	5.03%
MSFT	Microsoft Corp	4.91%
AAPL	Apple Inc	4.05%
BISXX	BlackRock Cash Funds Instl SL Agency	3.43%
AMZN	Amazon.com Inc	2.79%
META	Meta Platforms Inc	2.14%
AVGO	Broadcom Inc	1.71%
GOOGL	Alphabet Inc	1.37%
BRK.B	Berkshire Hathaway Inc	1.21%
TSLA	Tesla Inc	1.19%

Broad Index Model Portfolio: 16.666% allocation  
to each of IWD, IWF, IWN, IWO, SPY, OEF  
**2,935 total holdings; 27.83% in Top 10 Holdings**

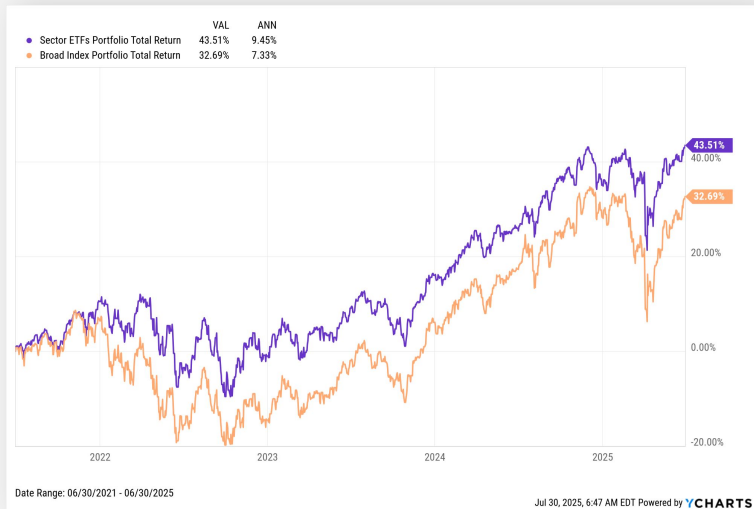


# “The More You Own, The Better Diversified You Are” (cont.)

Excessive overlap can reduce returns and increase the severity of drawdowns.

“**Sector ETFs Portfolio**” with 531 total holdings:  
9.45% annualized return since June 2021

“**Broad Index Portfolio**” with 2,935 total holdings:  
7.33% annualized return since June 2021



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“**Sector ETFs Portfolio**” with 531 total holdings:  
-19.29% max drawdown

“**Broad Index Portfolio**” with 2,935 total holdings:  
-26.18% max drawdown



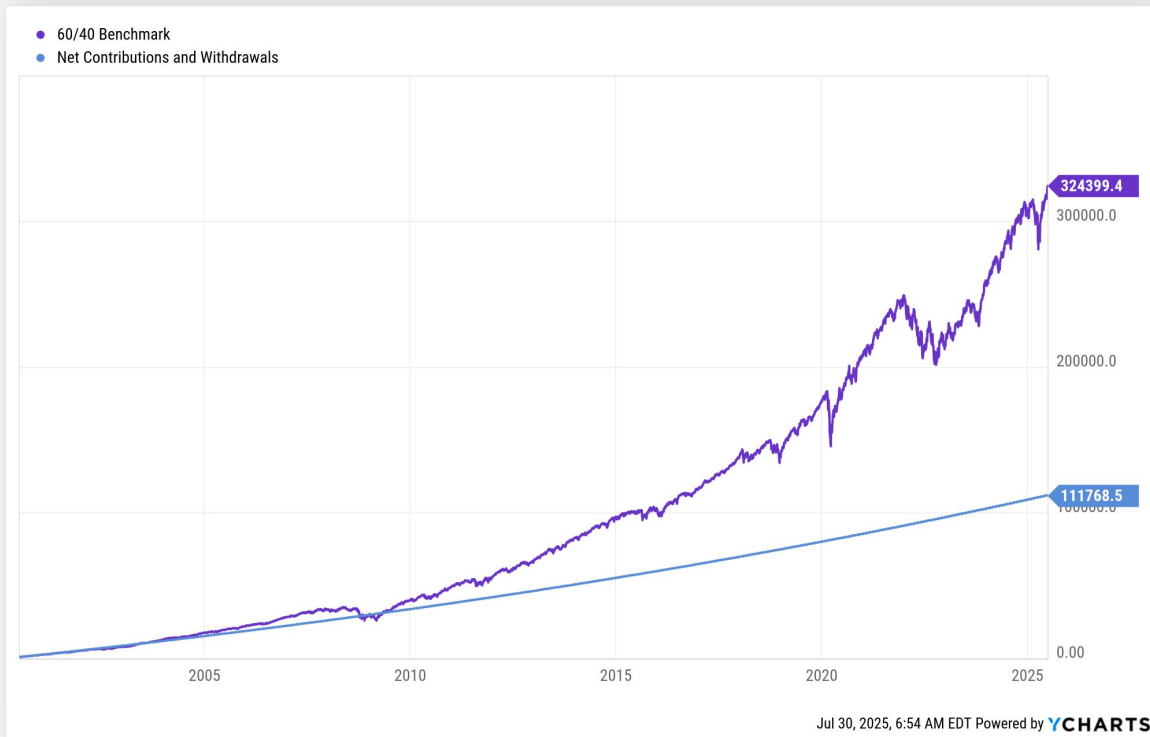
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## “Successful Investors Take Big Risks”

Akin to avoiding “putting all your eggs in one basket” up front, contributing over time often provides for a smoother—and more rewarding—investing journey.



The chart illustrates an example 25-year investment in a 60/40 portfolio:

**Initial Investment:** \$1,000, made in July 2000

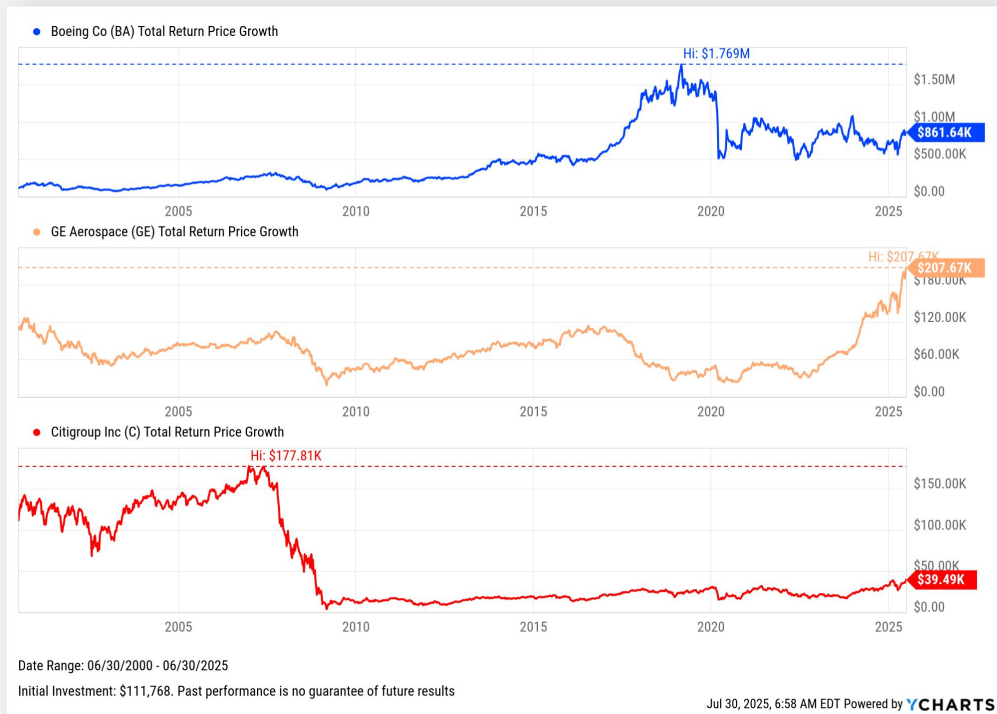
**Ongoing Contributions:** \$250 monthly, with a 3% annual increase, from August 2000 through June 2025

**Total Contribution:** \$111,768.50

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## “Successful Investors Take Big Risks” (cont.)

Akin to avoiding “putting all your eggs in one basket” up front, contributing over time often provides for a smoother—and more rewarding—investing journey.



Investing that lump sum of **\$111,768** into a single stock on **July 1, 2000**, would have resulted in the following outcomes:

- **Boeing (BA)**
  - High: \$1.769M
  - Current value: \$861.64K
  - Current % off high: -51.3%
- **General Electric (GE)**
  - High: \$207,670
  - Current value: \$207,670
  - Current % off high: 0%
- **Citigroup (C)**
  - High: \$177,810
  - Current value: \$39,490
  - Current % off high: -77.8%



## “Percentage Gains and Losses are Equivalent”

Higher levels of positive returns are required in order to fully counterbalance losses.

Invesco QQQ Trust Price % Off High



Date Range: 12/31/2007 - 10/15/2010

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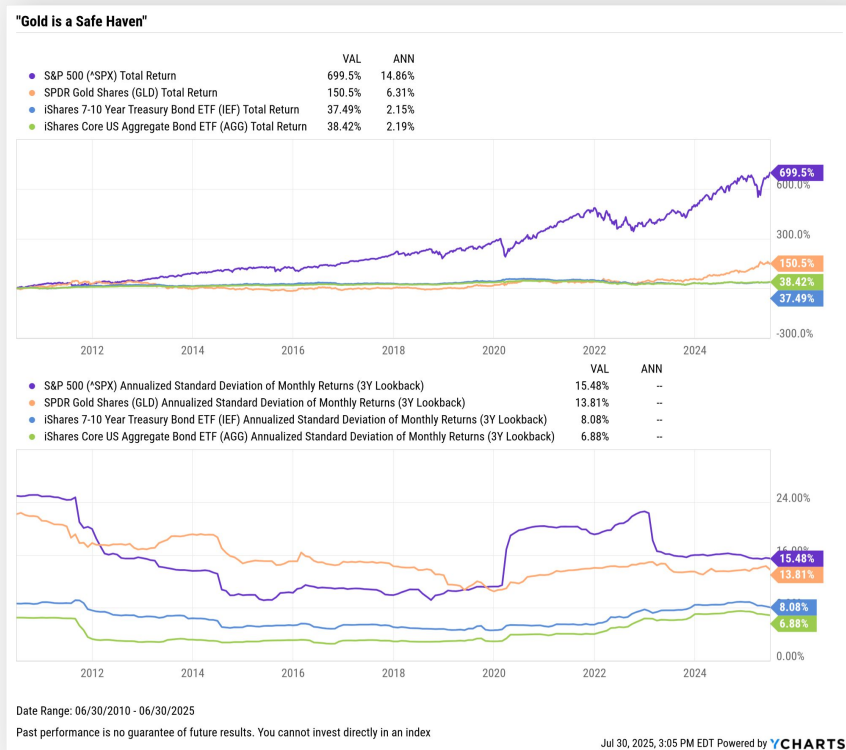
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Between January 1 and November 20, 2008, the Invesco QQQ Trust (QQQ), an ETF tracking the Nasdaq-100 Index, experienced a 50% decline in value.

To recover from this loss, the ETF needed a 100% gain, which it achieved by October 15, 2010.

# "Gold is a Safe Haven"

Although gold has traditionally been considered a safe-haven asset, its recent risk/reward metrics suggest it may not always serve this role effectively.



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## 15Y Return and Risk Metrics:

- **S&P 500:**
  - 14.9% Annualized Return
  - 15.5% Standard Deviation
- **GLD:**
  - 6.3% Annualized Return
  - 13.8% Standard Deviation
- **AGG:**
  - 2.2% Annualized Return
  - 6.9% Standard Deviation

The annualized return of gold, represented by SPDR® Gold Shares (GLD), is about only half as much as stocks since 2010, yet carries nearly the same volatility as the S&P 500.



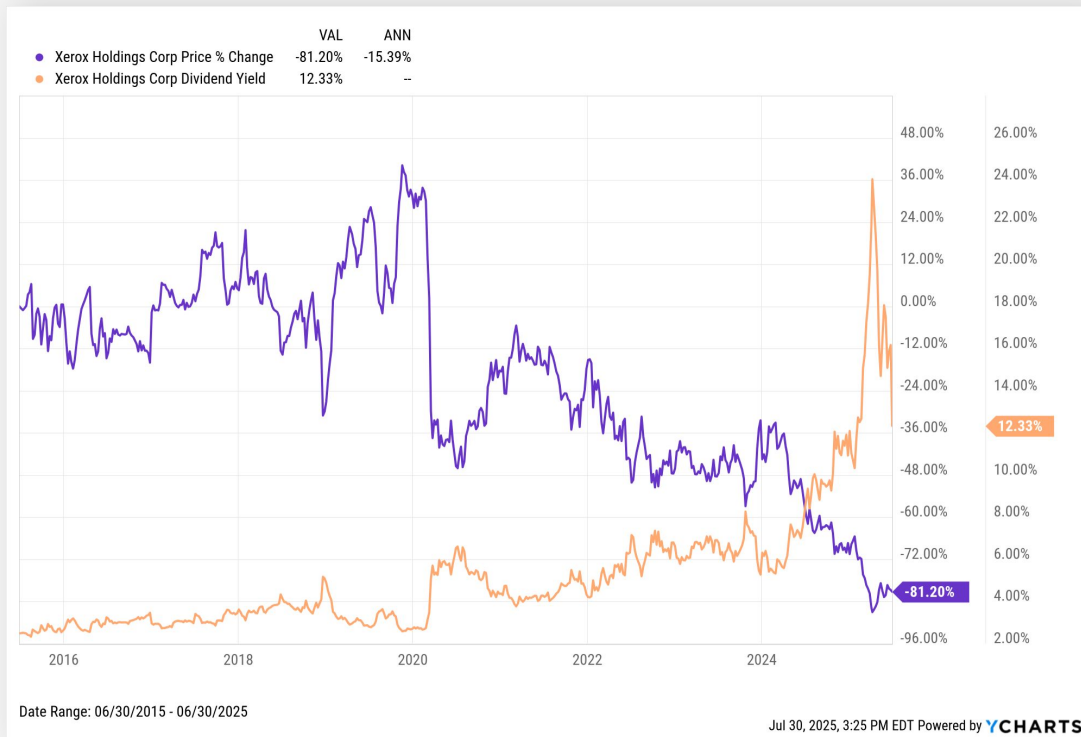
## “A High Dividend Yield Indicates a Safe Investment”

Investors often consider dividends as indicators of secure investments. However, elevated yields can be a signal of underlying company challenges, potentially becoming “dividend traps” that threaten long-term performance.

Symbol		Name	Dividen. Yield	1 Month Total Returns (Monthl.)	6 Month Total Returns (Monthl.)	1 Year Total Returns (Monthl.)	5 Year Total Returns (Monthl.)	10 Year Total Returns (Monthl.)
<a href="#">BDN</a>	✧ +	Brandywine Realty Trust	14.89%	1.42%	-18.21%	8.56%	-34.33%	-32.18%
<a href="#">NAT</a>	✧ +	Nordic American Tankers Ltd	14.49%	1.80%	10.57%	-27.11%	-3.12%	-62.36%
<a href="#">NXDT</a>	✧ +	NexPoint Diversified Real Estate Trust	13.13%	0.72%	-26.09%	-14.01%	-42.61%	-59.07%
<a href="#">GNL</a>	✧ +	Global Net Lease Inc	13.03%	-2.71%	10.46%	17.46%	-16.92%	-15.06%
<a href="#">XRX</a>	✧ +	Xerox Holdings Corp	11.82%	8.28%	-35.56%	-50.71%	-52.86%	-69.18%
<a href="#">NYMT</a>	✧ +	New York Mortgage Trust Inc	11.73%	5.78%	17.50%	30.01%	17.71%	-21.46%
<a href="#">RWT</a>	✧ +	Redwood Trust Inc	11.70%	11.96%	-3.84%	1.63%	37.10%	-10.30%
<a href="#">WU</a>	✧ +	The Western Union Co	11.62%	-6.80%	-16.61%	-24.57%	-45.79%	-30.85%
<a href="#">KSS</a>	✧ +	Kohl's Corp	10.69%	5.79%	-37.82%	-59.71%	-45.53%	-77.01%
<a href="#">CRI</a>	✧ +	Carter's Inc	10.36%	-3.16%	-42.92%	-48.78%	-55.76%	-63.62%

## “A High Dividend Yield Indicates a Safe Investment” (cont.)

Some investors perceive high dividend yields as indicators of secure investments. However, elevated yields can sometimes signal underlying company challenges, potentially affecting long-term stability.



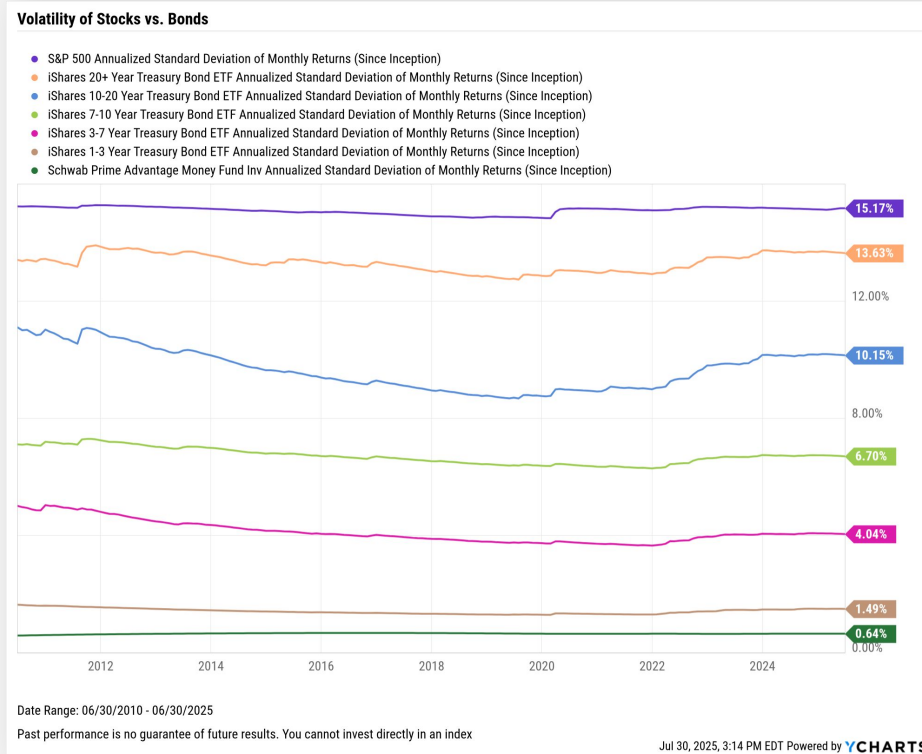
Dividend yields by nature lend themselves to denominator bias, a stock's price falling elevates the dividend yield.

For example, Xerox (XRX) shows a high current yield paired with a significant long-term decline in total return, reinforcing the risks of relying solely on dividend yields as an indicator of investment safety.



## “Bonds are Risk-Free Investments”

Bonds are not entirely risk-free; they can be affected by inflation, interest-rate, and default risks.



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Bonds vary significantly in risk depending on their maturity (as illustrated by standard deviation), with longer-term bonds exhibiting higher volatility compared to shorter-term bonds.

While bonds generally have lower volatility than stocks, they are not entirely risk-free.

Cash remains the least volatile asset, but its returns are minimal, highlighting the trade-off between risk and potential reward.



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